



**Time & Money
Group**

Associate Manual

WHY

“If you can clearly articulate the dream or the goal, start.”
Simon Sinek

Cycle	Monthly Income
1	\$15
2	\$45
3	\$105
4	\$225
5	\$450
6	\$900
7	\$1,875
8	\$3,750
9	\$7,500
10	\$15,000
11	\$30,000
12	\$60,000

What is your TARGET income? _____

Why? (reasons) _____

How soon do you want it? _____

Time & Money Group is:

Free to join – No required Autoship – Free shipping on orders over \$20

3 WAYS TO EARN

10% Referral Bonus

Receive a 10% commission on purchases from those you personally sign up. You receive this payout instantly. You don't need to maintain a minimum amount of volume to receive this payout.

10% Monthly Commission

Receive a 10% commission on all sales you and your weaker leg make. You will receive this payout on a monthly basis. Maintaining at least \$100 in personal volume qualifies you for this commission. Qualifying for this commission also qualifies you for the Quarterly Profit Sharing.

Quarterly Profit Sharing

The quarterly profit sharing dividend is paid every quarter. Time and Money Group will pay out all of its profits to Members who qualify. The amount you receive is based on the amount of your 10% monthly commissions for the quarter.

COMMIT

“If you have the opportunity to do amazing things in your life, I strongly encourage you to invite someone to join you.”

Simon Sinek

Set up two home briefings date _____ time _____
(Don't wait, hesitate or procrastinate) date _____ time _____

“You’re giving a gift of health and wealth”

Randy Patterson

Inviting should be simple, exciting and brief.
Get their attention, grab their interest, and commit to a date and time.

Some examples are below (use what fits your personality)
Email or text?

“ I want you to look at something that I believe will have a positive impact on our health and income in the next year.”

“There is a group of people working on a project to double their income in the next year. You want in?”

“I just got started on a lifestyle improvement program. I really like it and want to share it with you.”

Then ask “Are you available (the date and time of your home briefing)?”

If not....go ahead and set up an individual briefing that works for them and an Associate will help you cover it!

Send out a few texts or emails now!

STARTING RIGHT

“Today's preparation determines tomorrow's achievement.”

Anonymous

Go Associate! An Associate is someone who has registered one person on the left and one person on the right and has done 100 volume for the current month.

Your first order recommendation is the STARTER PACK for the best daily supplements and more!

Always do \$100 each month to maximize your Income!

ASSOCIATE

**“If you surround yourself with clowns, don’t be surprised when your life resembles a circus.”
Steve Maraboli**

Conference Calls – Chats – Summit

Summit date _____ time _____ place _____

Summit is for everyone! Summit includes recognition, motivation, inspiration and personal stories.

Association is critical for success for yourself and those around you.
Communicate often with your Associate support team and members you register.

Go to the calendar at the bottom of timeandmoneygroup.com to see events close to you!

LEARN TO EARN

**“Learning is the beginning of wealth. Learning is the beginning of health.”
Jim Rohn**

Keep your attitude positive and belief strong. It is attractive to others and inspiring.

Learn how to navigate your Time and Money website including placing orders and understand your (back office) Account page.

Use and learn more about the amazing products for better health.

Learn and understand compensation.

Learn The Overview. Attend home briefings and public briefings and practice individual briefings using the Associate Manual.

Learn to teach your new members. Promote products, conference calls, home briefings, public briefings and Summit.

GOAL SETTING

“If you don’t design your own life plan, chances are you’ll fall into someone else’s plan. And guess what they have planned for you? Not much.”

Jim Rohn

Goals are critical for best growth and moving towards your dreams.
A deadline moves you to action. More has been accomplished because goals were set in the first place.

Your first goal this week is to become an Associate!

Simply duplicate this goal with your members to create fast growth each week.

Remember what your target income is and your reason why as you book your briefings and help your organization. Write it down and put it on your mirror, dashboard and fridge. Put it as a background on your phone and think of other ways to see it everyday!

Get more help and answers from your Associate support team.

Associate: _____ phone: _____

Associate: _____ phone: _____

Ambassador: _____ phone: _____

Website: timeandmoneygroup.com

Email Address: _____ Password: _____

“We created the Time & Money Group to be a vehicle that people could use to help themselves and to help other people reach their goals and dreams.”

Founders Randy & Julie Patterson